

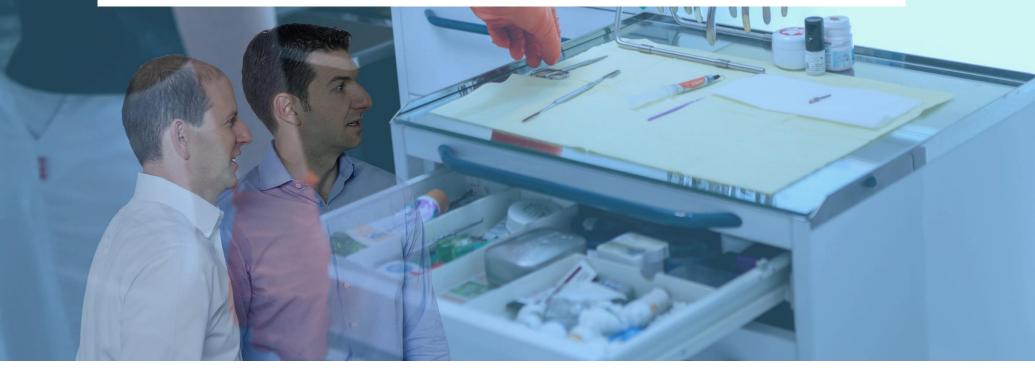
16 August 2022 10:00 – 11:00 BST (Dublin, London) 11:00 – 12:00 CET (Zurich, Frankfurt)

Webcast <u>LINK</u> +44 207 107 06 13 (from the UK) +41 58 310 50 00 (from Continental Europe)

All lines will be open 10 minutes prior to the beginning of the conference call.

## **Princess Private Equity Holding Limited**

Update presentation: NAV based on unaudited figures as of 30 June 2022



## Princess Private Equity Holding Limited

Investment strategy		<ul> <li>Thematic investing: identification of transformative trends across sectors; investing into attractive companies with clear development potential</li> <li>Build leading companies through platform building and business transformation</li> <li>ESG factors<sup>1</sup> fully-integrated in investment process to drive value creation and mitigate risk</li> </ul>
Deep resources	*	<ul> <li>Managed by Partners Group, a leading global private markets firm, which has invested over USD 94 billion<sup>2</sup> in private equity across market cycles</li> <li>&gt;170 direct private equity professionals, supported by a global network of &gt;300 industry experts and operating directors with deep industry expertise to help transform portfolio companies <sup>3</sup></li> </ul>
Attractive performance	8	<ul> <li>Objective to generate long-term capital growth and an attractive dividend yield:         <ul> <li>NAV total return of 9.9% p.a. over last 10 years</li> <li>Share price total return of 14.8% p.a. over last 10 years</li> </ul> </li> <li>Dividend objective: 5% p.a. of opening NAV via semi-annual payments</li> </ul>

Past performance is not indicative of future results. 1. ESG factors in line with the ESG & Sustainability Directive, available on Partners Group website. For illustrative purposes only. Performance to 30 June 2022. There is no assurance that similar results will be achieved. 2. Data as of 30.06.2022. This includes investments executed for short term loans, broadly syndicated loans, cash management purposes and syndication partner investment commitments. 3. Data as of 31.12.2021. Source: Partners Group (2022)



## Managed by Partners Group, a global private markets investment manager

#### TRULY DEDICATED TO PRIVATE MARKETS

- USD 131 billion AUM<sup>1</sup>: USD 66 billion in corporate equity and USD 65 billion in real assets / credit<sup>2</sup>
- >1,600 employees, 20 offices and >500 private markets investment professionals<sup>3</sup>

#### LONGSTANDING HISTORY OF RESPONSIBLE INVESTING

- Partners Group has been a UN PRI signatory since 2008
- A+ ratings in each of the last six years<sup>4</sup> of the UN PRI's annual ESG benchmarking assessment for direct private equity and governance



#### Partners Group's platform provides investors comprehensive access to global private markets

Source: Partners Group (2022). For illustrative purposes only. **1** Unaudited, inclusive of all Partners Group affiliates, as of 30 June 2022. **2** Real assets / credit includes Partners Group's asset under management relating to private real estate, private infrastructure and private debt as of 30 June 2022. **3** Team figures as of 30 June 2022. **4** As of 2020, no ESG ratings were provided by UNPRI for the 2021 submission. Rating refers to Strategy & Governance section of UNPRI report.



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Partners Group

## Declines in public markets impacted Q2 valuations

NAV performance demonstrated resilience during Q2, outperforming global equity markets

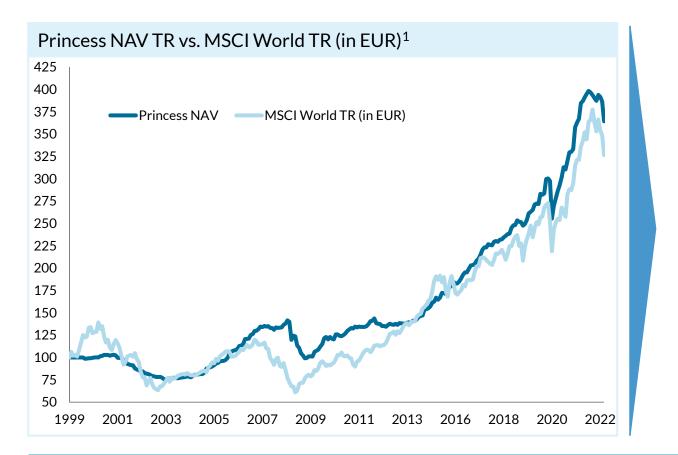
Performance	<ul> <li>NAV total return: Q2 -7.5%; YTD : -7.5%</li> <li>Share price total return: Q2 +3.7%; YTD: -13.5%</li> <li>MSCI World: Q2 -10.8%; YTD: -13.5%</li> </ul>
Dividend	<ul> <li>First interim dividend of EUR 0.38 per share was paid in June</li> <li>FY 2022 total dividend of EUR 0.76 per share in line with the company's objective to distribute 5.0% of opening NAV</li> <li>Dividend yield of 5.9%<sup>1</sup></li> </ul>
Portfolio activity	<ul> <li>EUR 39.8 million of investments in Q2 2022, including new investments in Forefront Dermatology, Precisely, Mimecast and Climeworks; YTD: EUR 62.7 million</li> <li>EUR 62.6 million of realizations in Q2 2022, of which EUR 58.9 million stemmed from the partial redemption from senior loans; YTD : EUR 100.9 million</li> </ul>

**Past performance is not indicative of future results.** For illustrative purposes only. Shares may be worth more or less than original cost when sold. Current performance may be lower or higher than performance shown. Share price return is based on EUR quote (Bloomberg: PEY LN). There is no assurance that similar investments will be made. There is no assurance that similar results will be achieved. Nothing herein should be relied upon as a promise or representation as to such future results. Return figures shown are net of fees. The inclusion of this index/benchmark is used for comparison purposes and should not be construed to mean that there will necessarily be a correlation between the fund/investment return and the index/benchmark. **1** Last twelve months dividends divided by share price as of 30 June 2022. Source: Partners Group. As of 30 June 2022.



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#### NAV and share price performance



#### Total return to 30 June 2022 1 year 3 years 5 years NAV -5.3% 34.4% 60.7% Share price 1.9% 50.6% 57.5% MSCI World -2.8% 33.4% 57.8%

#### Relative performance versus MSCI World

In EUR	1 year	3 years	5 years
NAV	-2.5%	1.0%	2.9%
Share price	4.7%	17.2%	-0.3%

#### Long-term outperformance versus MSCI World

Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar results will be achieved. As of 30 June 2022. Source for MSCI World TR (ticker NDDUWI) in EUR: Bloomberg. Investment return and the value of an investment will fluctuate. The inclusion of this index/benchmark is used for comparison purposes and should not be construed to mean that there will necessarily be a correlation between the fund / investment return and the index/benchmark. Shares may be worth more or less than original cost when sold. Current performance may be lower or higher than performance shown. Princess NAV figures are net of all fees. **1.** Princess NAV performance: since inception in May 1999. Share price return is based on EUR quote (Bloomberg: PEY LN).



## Discount development



#### Discount to NAV widened due to macroeconomic factors despite solid portfolio fundamentals

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## Key figures

Key figures in EUR	Key figures			Change
Rey ligures in EOR	30.06.2022	31.12.2021	31.12.2020	vs. 31.12.2021
Net asset value	951.6m	1'055.0m	923.3m	-7.5% <sup>1</sup>
NAV per share	13.76	15.26	13.35	-7.5% <sup>1</sup>
Investment level	104.2%	99.6%	97.8%	+4.6%
Cash	16.9m	40.2m	31.5m	-23.3m
Available credit line (total credit line)	37.5m (80.0m)	55.0m (80.0m)	80.0m (80.0m)	-17.5m
Unfunded commitments	103.5m	116.6m	106.6m	-13.1m
Subscriptions / (redemptions) to Senior loans	(58.9m)	135.0m	-	-58.9m

- Robust balance sheet position supports new investment activity and dividend payments
- Credit line will be fully repaid following receipt of proceeds from realizations
- EUR 59.3 million of "active" unfunded commitments anticipated to be called over next ~3 years (6.2% of NAV). The balance of unfunded commitments of EUR 44.2 million is to mature funds and is not anticipated to be called in full



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## Partners Group's valuation approach: Overview

RULES Principles	<ul> <li>Valuations performed in accordance with fair value principles (IFRS 13 and US GAAP Topic 820)</li> <li>Applied valuation technique maximizes the use of relevant observable inputs</li> <li>Valuation techniques are applied consistently, unless alternative techniques provide an equally or more representative indication of fair value</li> </ul>
Approach	<ul> <li>Global private markets teams are involved in the monitoring and valuation of investments<sup>1</sup></li> <li>Core team of 30 professionals coordinates and steers the valuation process</li> <li>Partners Group may prepare valuations internally or make use of valuations prepared by third parties</li> <li>Valuations are bottom-up driven, using widely recognized market and income valuation methodologies</li> </ul>
SAE 3402 Confident	<ul> <li>The current fair value approach was developed in 2003 and has been successful across various cycles</li> <li>The valuation process and its control activities are part of the ISAE 3402 Type 2 controls report</li> <li>Valuations are reviewed by auditors as part of their annual audit</li> </ul>

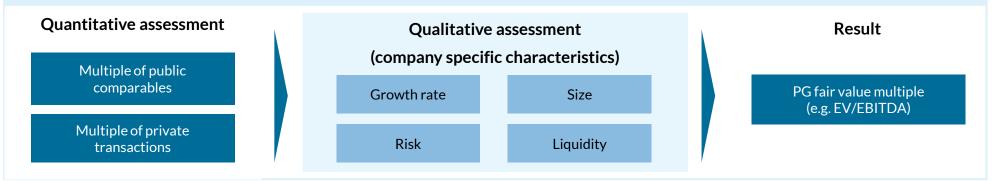
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## Valuation methodology: Direct private equity investments

#### Direct Equity investments

	LTM EBITDA	Multiple (EV/EBITDA) Net debt	=	NAV
Description / Source	<ul> <li>Management/financial reporting</li> <li>Advisory board packages</li> </ul>	<ul> <li>Multiple of public peer companies</li> <li>Multiple of private transactions</li> <li>Advisory board packages</li> </ul>		

#### Determination of the fair value multiple



The PG fair value multiple is derived based on quantitative and qualitative considerations



Partners Group ("PG") Source: Partners Group (2022). For illustrative purposes only.

## Revaluations for ten largest portfolio companies in Q2 2022 and YTD

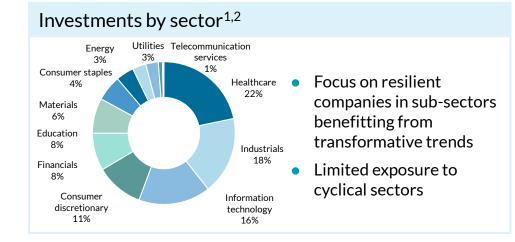
Name	Sector	Region	Q2 2022 reval. (%)	Q2 2022 reval. (EUR m)	YTD 2022 reval. (%)	YTD 2022 reval. (EUR m)	% of NAV
Distribution	Materials	North America	-7.9	-3.9	4.2	2.1	5.2
KinderCare	Consumer Discretionary	North America	5.8	2.6	3.4	1.5	4.6
PHARMA SERVICES	Health Care	North America	2.7	1.2	3.2	1.4	4.5
FONCIA	Financials	Europe	-3.5	-1.4	-3.0	-1.2	4.2
	Consumer Discretionary	Asia-Pacific	-4.5	-1.7	-2.9	-1.1	3.9
AMEGA	Industrials	Europe	-13.2	-4.6	-12.7	-4.5	3.7
techem	Industrials	Europe	-13.0	-4.0	-13.1	-4.0	3.2
SEYECARE PARTNERS	Health Care	North America	-1.9	-0.6	5.9	1.7	3.1
fermaca	Energy	Rest of World	0.9	0.2	1.6	0.5	3.0
USIC*	Utilities	North America	-1.0	-0.3	2.5	0.7	2.9
Top ten investments				-12.5		-2.9	38.3



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Past performance is not indicative of future results. There is no assurance that similar investments will be made. For illustrative purposes only. All balances and cash flows are translated at currency rates as of 30 June 2022 (FX neutralized), Source: Partners Group, as of 30 June 2022.

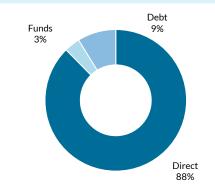
## Diversified private equity portfolio with substantial allocation to resilient sectors



America

52%

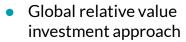
#### Investments by type<sup>1</sup>



- Legacy third party fund portfolio in wind-down
- Debt allocation predominantly senior loans for liquidity management

# Investments by region<sup>1</sup>

Europe 34%



• Local investment teams on the ground in all regions

#### Investments by vintage year<sup>1,2</sup>



- Broadly diversified by investment year
- Mature portfolio is expected to drive realization activity



**Past performance is not indicative of future results.** For illustrative purposes only. There is no assurance that similar investments will be made. Diversification does not ensure a profit or protect against loss. Actual allocations and performance may differ. **1** Based on the value of private equity investments on a look-through basis as of 30 June 2022, **2** Excluding the allocation to Senior Loans. Source: Partners Group, June 2022.

## **Portfolio** metrics

#### Weighted average portfolio company metrics

#### **Performance metrics**

- 20.3% revenue growth over last 12 months (20.1% Q1)
- 20.6% EBITDA growth over last 12 months (26.0 % Q1)
- EBITDA margin of 21.1% (21.2% Q1)

#### Valuation and debt metrics

- 15.6x EV/EBITDA (16.2x Q1)
- 5.8x net debt/EBITDA (6.1x Q1)
- 39.4% net debt/EV (39.2% Q1)
- Topline performance remains stable despite inflationary pressures
- Stable EBITDA margins >20%
- Sustainable capital structures comprising on average >60% equity

Past performance is not indicative of future results. For illustrative purposes only. Actual performance may vary. Weighted average figures for a sample of direct equity investments based on available information. Valuation metrics include all direct equity investments valued based on EV/EBITDA (sample represents 37 companies; 64.7% of NAV). Performance metrics include acquired EBITDA but exclude certain direct equity investments where new capital was required to fund transformational M&A, or for which comparable annual figures are not available (sample represents 34 companies; 59.6% of NAV). There is no assurance that similar results will be achieved. Source: Partners Group, as of 30 June 2022.

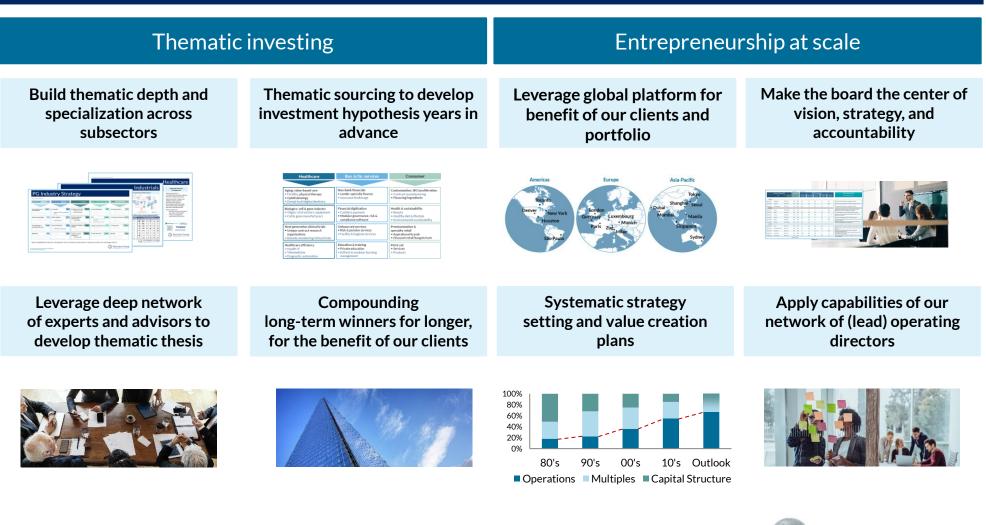


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#### 'Transformational investing' is Partners Group answer to the opportunities and challenges ahead of us



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REALIZING POTENTIAL IN PRIVATE MARKETS

## Investment Overview – Guardian Early Learning Group





Overview



\* \*

Australia

- Guardian is Australia's #2 forprofit childcare centers operator, providing day care and early learning services
- Guardian's curriculum is crafted by leveraging leading insights and approaches to early learning such as Reggio Emilia, the Early Years Learning Framework and the National Quality Standard for early childhood

#### Investment at a glance

June		June	
2016		2022	
<sub>Entry</sub>		Current	
AUD 162m	Revenue	AUD	380m





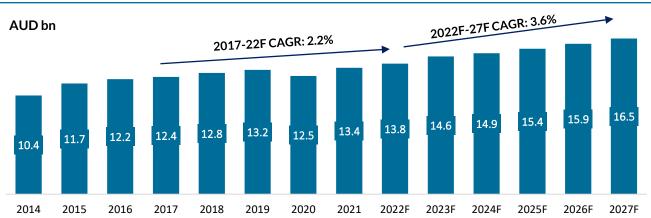




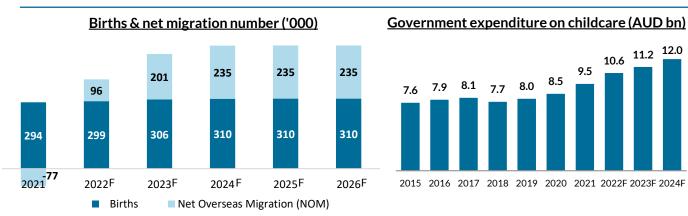
Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar investments will be made or that similar returns will be achieved. Gross figures are gross of Partners Group's management fee, performance fee and organizational charge. NPS stands for Net Promoter Score. Rationale: Partners Group's largest private equity investment in Australia in 2016. Source: Partners Group (2022).

## Guardian Early Learning Group – Thematic & Sourcing

#### Childcare industry: Stable growth over the years...



#### ...driven by attractive industry fundamentals





#### Sourcing

- Tracked by PG well ahead of investment – first reviewed in 2013
- Successful sector experience via investments in KinderCare (US), Nobel Learning (US), Eurokids (India) and BusyBees (UK)
- Several meetings and on-site visits with Management in late 2015

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## Growth driven by focusing on key value drivers

1 Board and management	<ul> <li>Lead Operating Director transitioned into interim CEO role after which the Board was supplemented with high quality and seasoned operating directors</li> <li>Management augmented the hiring of Warren Bright as CEO from competitor, Goodstart.</li> <li>Board and Management collectively initiated a 3-year strategy to focus on organic growth, M&amp;A and operational improvements</li> </ul>	
2 Quality	<ul> <li>Guardian outperforms its peers in terms of quality of centers, with the highest proportion of centers rated 'Exceeding' National Quality Standards (NQS) across various metrics (pedagogy, facilities, safety standards etc.)</li> <li>This is a key priority for Guardian, and the business dedicates resources towards this (e.g., training materials, dedicated quality and compliance team)</li> </ul>	Working Towards       Meeting       Exceeding         NQS       36%       24%       9%       16%       31%       18%       27%         Sector       a
3 Center Expansion	<ul> <li>Development of Greenfield and Acquisitions engine to facilitate new center openings:         <ul> <li>New center builds in locations with attractive catchment attributes</li> <li>Acquisition criteria includes high occupancy centers with strong margins and a focus on quality education that is in line with Guardian</li> </ul> </li> <li>Developed strong integration capabilities in-house</li> </ul>	No. of Centers         105         110         117         124           FY18A         FY19A         FY20A         FY21A
4 Customer Satisfaction	<ul> <li>Improvement in Net Promoter Score (NPS) amongst families is a result of Guardian's well qualified, trained and experienced staff, and strong reputation, amongst other factors</li> <li>Guardian's key strategic pillars include fostering an enjoyable family experience to create "fans" amongst families to secure increased days per week, increased tenure and to drive word of mouth</li> </ul>	NPS Result49%36%30%15%11%FY18FY21DetractorsPassivePromoters



Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar investments will be made or that similar returns will be achieved. There is no assurance that targets will be achieved. Gross figures are gross of Partners Group's management fee, performance fee and organizational charge. Rationale: Partners Group's largest private equity investment in Australia in 2016. Source: Partners Group (2022).

## Investment & Realization activity in Q2 2022

Investment	Country	Sector	Description	Amount invested (EURm)
FOREFRONT DERMATOLOGY	USA	Health Care	The largest, most diversified dermatology group practice in the US. Founded in 1980, it has over 200 dermatology clinics across 22 states	12.4
precisely	USA	Information Technology	Global leader in data integrity software	9.8
mimecast	UK	Information Technology	Leading UK-based email security and cyber resilience company	6.0
Ľ	Switzerland	Industrials	Leading Swiss designer, developer, and operator of Direct Air Capture ("DAC") plants	5.2
			Others	6.4
Total Q2 2022				39.8

Realizations	Description	Amount distributed (EURm)
	Partial Redemption from Senior Loans	58.9
	Legacy fund and debt investments	2.7
	Others	1.0
Total Q2 2022		62.6

#### Highly selective investment activity focused on resilient companies

For illustrative purposes only. There is no assurance that similar investments will be made. There is no assurance that similar results will be achieved. Source: Partners Group, as of 30 June 2022.



## New investment: Forefront Dermatology

#### Company overview

## FOREFRONT DERMATOLOGY



#### Lead investment

Largest dermatology platform in the US

#### Geography Industry Headquarters

Entry date:

North America Health Care Manitowoc

April 2022

#### Investment criteria

- Clear market leader; largest dermatology group practice in US
- Favorable **market dynamics** with significant whitespace, stable reimbursement, and long-term demand tailwinds
- **Differentiated, patient- and physician-centric culture and model** with bestin-class recruitment and retention metrics
- Consistent record of **organic and inorganic value creation** with strong outlook for continued growth and expansion

#### Value creation

- Continue to increase pace of acquisitions in core add-on acquisitions program (focused on independent physicians) while building out best in class integration function
- Expand ancillary service offerings (e.g. cosmetics, plastic surgery / veins, retail product sales)
- Invest in technology to improve business operations, clinical efficiency, and patient and physician value proposition
- Maintain reputation for **best-in-class clinical quality** and focus on continuous improvement of patient satisfaction and outcomes



## Near-term pipeline (c. 6 months) focused on resilient sectors and growing businesses

	Goods & Products	Technology	Services	Health & Life
Live investment opportunities	14	11	18	7
	Packaging manufacturer and distributor >USD 2,000m EV	<b>EdTech software</b> USD 500 – 1,000m EV	<b>Financial services provider</b> USD 1,000 – 1,500m EV	<b>Dialysis service provider</b> USD 500 – 1,000m EV
Investment examples	Thermoplastic profiles designer USD 1,000 – 1,500m EV	<b>Risk management software</b> USD 1,000 – 1,500m EV	<b>Sanitary services provider</b> USD 1,000 – 1,500m EV	Healthcare research player USD 500 – 1,000m EV
	<b>Specialty fruit breeder</b> USD 500 - 1,000m EV	Outsource software development USD 500 – 1,000m EV	<b>Testing services</b> USD 500 – 1,000m EV	<b>Vet clinics chain</b> >USD 2,000m EV

Attractive pipeline of 50 investments with a total equity volume of over USD 30bn



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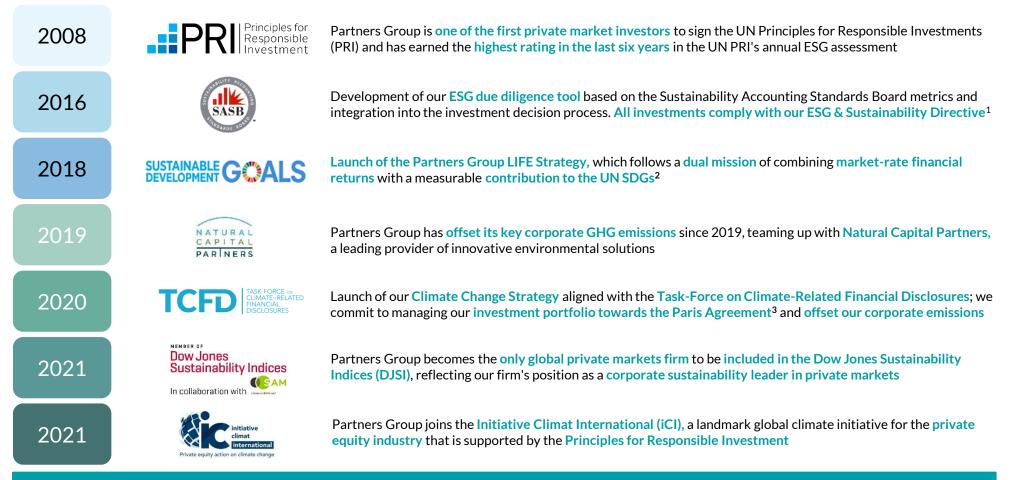
For illustrative purposes only. Transactions are in Partners Group's near-term pipeline for the next 6 months, as of June 2022 and may not close. Please note this list excludes a number of transactions behind Chinese Walls. There is no assurance that similar investments will be made. There is no assurance that pipeline investments will materialize. Source: Partners Group (2022).

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Partners Group

## Our experience as a responsible investor allows us to be an ESG thought leader



#### We stay ahead of best practice by actively engaging in the global responsible investment community

Past performance is not indicative of future results. Source: Partners Group (2022) **1** Propriety ESG due diligence tool based on the Sustainability Accounting Standards Board metrics integrated in the investment decision process for all our Direct investments, ESG integration programs defined for all our lead investments. **2** Partners Group pursues impact assessments for selective investments to identify their contribution to the United Nations Sustainable Development Goals (UN SDGs). **3** Climate goals apply to client accounts to the extent consistent with applicable fiduciary duties or responsibilities.



## Partners Group drives ESG impact through a clear and dedicated governance structure



"We realize sustainability at scale"



## Building more sustainable businesses through active ownership

#### Traditional ESG through stewardship

#### Strategic ESG through active ownership



#### Non-control investments<sup>1</sup>

#### **Control investments<sup>2</sup>**

For illustrative purposes only. There is no assurance that the stated strategy will materialize. Source: Partners Group (2022). **1** This description of our 'traditional ESG' approach relates to our ESG investing approach for non-controlled direct investments, as well as fund and debt investments. **2** This description focuses on controlled assets in Partners Group's private equity and infrastructure business. A similar approach will be adopted for private real estate.



## Our Sustainability Strategy: Key targets at Portfolio Level (Control Assets)



or well-being initiatives for staff.

#### Key targets during ownership

- We measure (year one<sup>1</sup>) and externally assure (year two<sup>1</sup>) our GHG footprint
- We develop a tailored GHG reduction strategy within three years to lower carbon equivalents by 50%+ by 2035<sup>2</sup>
- We start to meaningfully reduce our GHG emissions, striving for around 20% reduction over our ownership period
- We act on our environmental footprint<sup>3</sup> over our ownership period, based on a materiality assessment within three years<sup>1</sup>

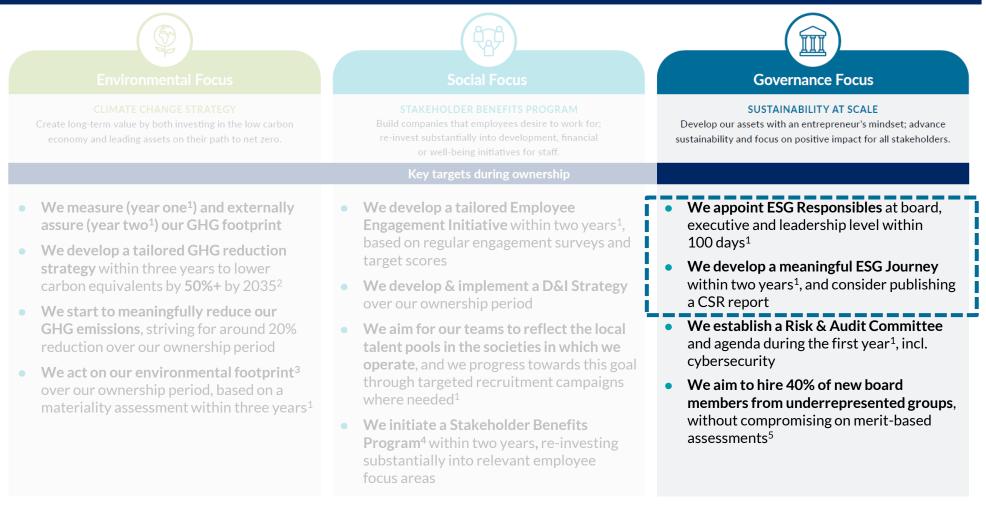
- We develop a tailored Employee Engagement Initiative within two years<sup>1</sup>, based on regular engagement surveys and target scores
- We develop & implement a D&I Strategy over our ownership period
- We aim for our teams to reflect the local talent pools in the societies in which we operate, and we progress towards this goal through targeted recruitment campaigns where needed<sup>1</sup>
- We initiate a Stakeholder Benefits Program<sup>4</sup> within two years, re-investing substantially into relevant employee focus areas

- We appoint ESG Responsibles at board, executive and leadership level within 100 days<sup>1</sup>
- We develop a meaningful ESG Journey within two years<sup>1</sup>, and consider publishing a CSR report
- We establish a Risk & Audit Committee and agenda during the first year<sup>1</sup>, incl. cybersecurity
- We aim to hire 40% of new board members from underrepresented groups, without compromising on merit-based assessments<sup>5</sup>

For illustrative purposes. Source: Partners Group (2022). There is no assurance that targets will be achieved. **1** of / during our ownership period. **2** Calculated on an average basis, based on carbon emission intensity, with 2019 as the base year (where available). This serves as an interim milestone on the path to net zero. **3** Beyond carbon, e.g. land, water and resources. **4** Refers to Partners Group's strategic program for controlled companies to build better businesses by reinvesting up to 10% of profit growth for stakeholder impact projects, with the goal to generate people impact beyond industry standards through company specific and customized solutions. **5** Measured over a three-year horizon.



## Key targets at Portfolio Level (Control Assets): Establishing an ESG governance



For illustrative purposes. Source: Partners Group (2022). There is no assurance that targets will be achieved. **1** of / during our ownership period. **2** Calculated on an average basis, based on carbon emission intensity, with 2019 as the base year (where available). This serves as an interim milestone on the path to net zero. **3** Beyond carbon, e.g. land, water and resources. **4** Refers to Partners Group's strategic program for controlled companies to build better businesses by reinvesting up to 10% of profit growth for stakeholder impact projects, with the goal to generate people impact beyond industry standards through company specific and customized solutions. **5** Measured over a three-year horizon.



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## Establishing an ESG governance: Example - Schleich





**Partners Group** 





Portfolio companies

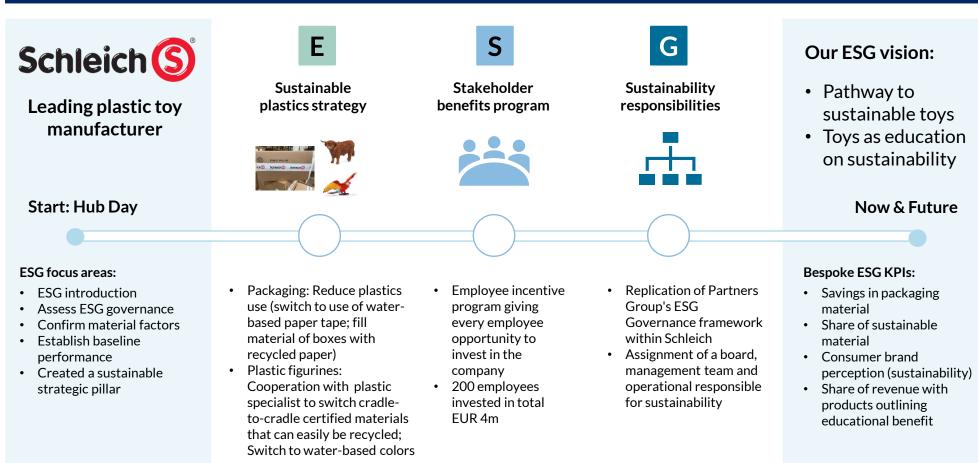


- Replicate Partners Group's ESG Governance framework in our portfolio companies
- Assign one **ESG responsible** at every level of decision making (board, executive team and operational)
- Agree with board and management on strategic and operational ESG, understand existing efforts and **develop ESG Journey** accordingly

#### The ESG Governance serves as the 'backbone' to driving systematic and lasting ESG improvement



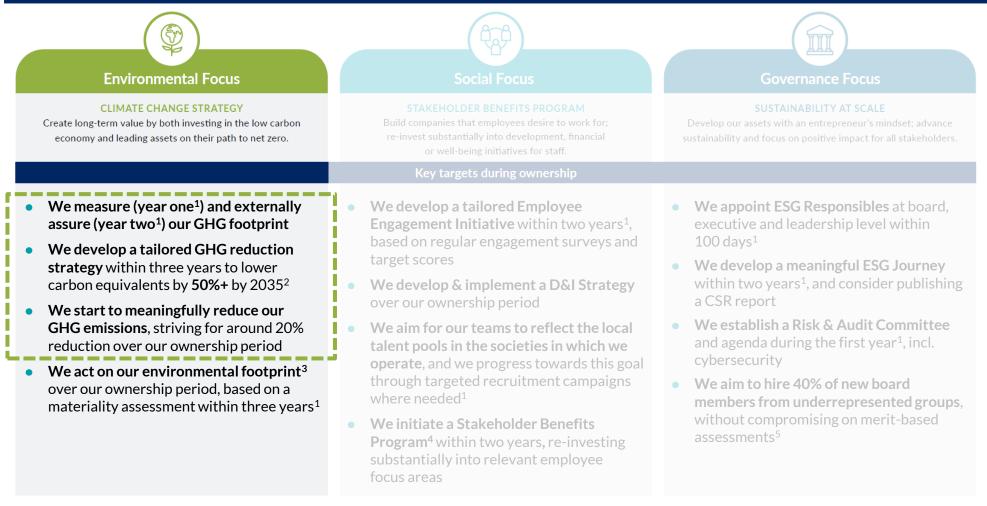
## Developing a meaningful ESG Journey: Example - Schleich



#### Our ESG journey focuses on the most material topics of each business



## Key targets at Portfolio Level (Control Assets): Leading assets on their path to net zero

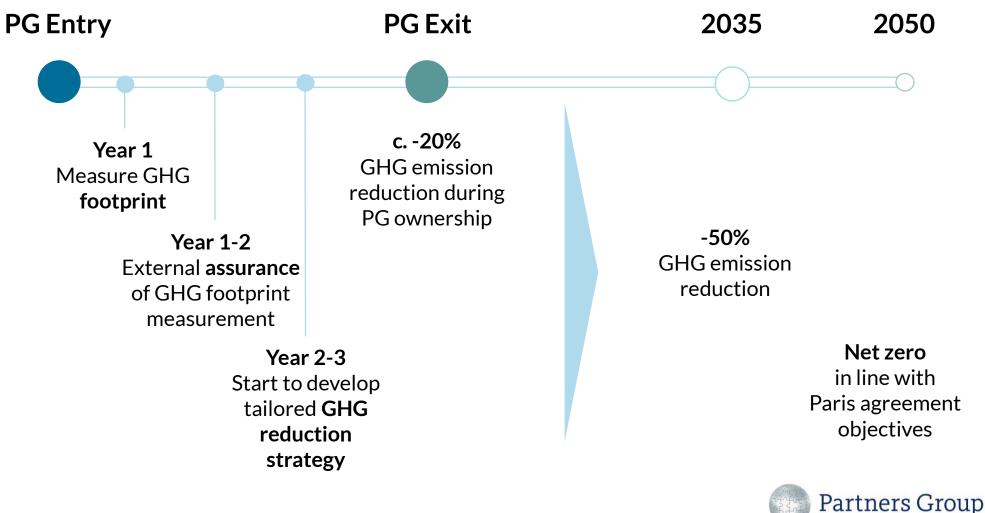


For illustrative purposes. Source: Partners Group (2022). There is no assurance that targets will be achieved. **1** of / during our ownership period. **2** Calculated on an average basis, based on carbon emission intensity, with 2019 as the base year (where available). This serves as an interim milestone on the path to net zero. **3** Beyond carbon, e.g. land, water and resources. **4** Refers to Partners Group's strategic program for controlled companies to build better businesses by reinvesting up to 10% of profit growth for stakeholder impact projects, with the goal to generate people impact beyond industry standards through company specific and customized solutions. **5** Measured over a three-year horizon.



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## Climate Change: How we lead our assets on their path to net zero



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REALIZING POTENTIAL IN PRIVATE MARKETS

## Leading an asset on its path to net zero





- Techem is a leading sub-metering service provider
- Operates on a B2B2C business model with long-term contracts and embedded in a supportive legal framework
- #1 market position in Germany and leadership position across 20 countries





Going beyond the handprint by measuring and reducing the carbon footprint

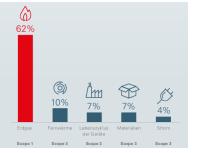






8.7m tCO2e avoided p.a.

energy efficiency solutions for >12 million households across Europe<sup>1</sup>





#### 0.4m tCO2e produced in 2021

due to 62% scope 1 CO2 emissions



## Techem's climate change journey and outlook

## techem E

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## **PG Entry**

Year 1 Climate Change Sweep and measure GHG footprint in Germany **Year 2** Measure GHG footprint globally

> Year 2-3 Publication of first CSR Report



#### Year 3-4

External assurance of CSR report and GHG footprint measurement, and publication of decarbonization roadmap



## Measuring progress: Our private equity ESG Dashboard in 2021

		Environmental					Social								Governance								
		Environmer manageme		Climate char	nge	Energy management	Waste manager	nent	Sustainable supply chains		Employee retent	ion	Health & safe	ty	Gender equality advancement		Active ownership	р	Bribery & corruption		ESG governance	Cybersecu	rity
Vertical	Company	Environmer maturity		GHG intensi (tCO <sub>2</sub> e/m USD		Energy intensity (kWh / m USD sales)	% Waste diver	ted	Responsible supply chain maturity		Employee turno	ver	Lost-time incide rate	ent	% Female management		Number of operating director	rs	Anti-bribery / Anti-corruption maturity		Publication of a CSR report	Cybersecu maturity	
	Company A	3.0		52.2		176'254.2 🔻			3.1		6%		0.8		11%		3		3.4		Yes	2.9	
	Company B	2.6		-	▼	- 🔻	-		3.0 🔺	T	5%		4.2		32%		3		3.0		No	1.9	
	Company C	1.0		-		39'505.4	-		1.0		24%		1.8		4%		-		1.0		No	2.0	
	Company D	2.7	۲	-		- 🔻	-		2.6 🔻	1	-	٧	1.2		•		3 /		2.9		No	2.4	▼
	Company E	1.3		2.9		1'550.7	-		1.3		72%		-		17% 🔺		-		3.1		Yes	2.9	
Goods & Products	Company F	2.1		224.6		202'868.7 🔻	-		2.9		132%	•	-	►	33%		3 /		3.4		No	2.4	
Goods & Froundets	Company G	3.4		44.5		43'956.4 🔺	-	▼	2.7		59%		0.2		17% 🔺		4		3.3		No	2.9	
	Company H	1.0	▼	51.4		189'989.2 🔻	4%	▼	2.6	1	10%		2.0		33% 🕨		2	V	2.6		No	2.3	
	Company I	2.1				<b>&gt;</b>			1.3 🕨	4	32%			▼	28% 🔻	1		4	3.6		Yes	2.3	
	Company J	3.3			▼	7'679.3 🔺	85%		2.4 🔻	4	16%	▼	0.0		36% 🔻	1	3 I	►	2.6		No	2.4	
	Company K	2.7		71.1		74'475.0 🔺	-		2.9 🔺		72%		-	►	13% 🔻	1	3 /	4	3.3	V	No	2.6	
	Company L	2.6				-	-		1.0		-		-		11%		4		3.1		Yes	3.1	
	Company M	3.9	►	3.2		- V	-	►	2.9	× .	21%	►	-	►	33% 🕨	•	2		3.9		No	3.6	
	Company N	1.0	►	1.5		1'299.9 🔺	78%		1.1 🕨	÷.,		►	1.3		51%		2	▼	3.9		No	2.3	V
	Company O	1.0	▼			33'570.7 🕨			1.0 🕨	F.		►	4.6	V	67% 🔺		5		4.0		No		
Services &	Company P	1.0	►		V	- V		V	1.0	•				►	53%			►		►	No		
Technology	Company Q					3'792.5 🔺		►	1.0 🔻	/													
	Company R																						
	Company S <sup>1</sup>																						

#### Key findings and future focus

We need to further increase our waste management data coverage

We improved health & safety across >35% of our portfolio We will continue our focus on entrepreneurial governance in sustainability

Legend Materiality <sup>2</sup>	high	medium	low
Priority ESG topic			
2021 ESG engagement performance	improvement in perfo no change in performa decline in performanc	ance 🕨	

For illustrative purposes only. There is no assurance that similar investments will be made. Source: Partners Group (2022). Note: if companies were unable to report a given metric in 2021 (indicated in the table with "-") but took steps towards being able to report it in 2022, this was considered as an improvement in performance. For metrics that are qualitative, rather than quantitative, we conduct maturity assessments, scoring each asset from 1-4 across five key dimensions, with 1 indicating a low level of maturity and 4 indicating best practice. Past performance is not indicative of future results. **1** The company expanded the coverage of this KPI, going from only its HQ to the entire company globally. For this reason, the arrow (as well as the value versus last year) goes up even if the carbon intensity is the highest in the portfolio. The company is actively developing its decarbonization strategy. **2** The materiality is relative to each asset and its industry; for that reason, we calibrate it to have an even distribution among the three categories.



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3	Portfolio activity				
4	Measuring ESG Success				

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## Summary

Established strategy	SË	<ul> <li>Thematic investment approach to identify companies benefitting from transformative trends; investing into attractive companies with clear development potential</li> <li>Build leading companies through platform building and business transformation</li> <li>ESG factors <sup>1</sup> fully-integrated in investment process to drive value creation and mitigate risk</li> </ul>
Deep resources	**	<ul> <li>Managed by Partners Group, a leading global private markets firm, which has invested over USD 94 billion<sup>2</sup> in private equity across market cycles</li> <li>&gt;170 direct private equity professionals, supported by a global network of &gt;300 industry experts and operating directors with deep industry expertise to help transform portfolio companies <sup>3</sup></li> </ul>
Attractive portfolio		<ul> <li>Diversified global private equity portfolio providing exposure to thematic growth trends</li> <li>Well-balanced across investments in value creation mode, and mature investments where we seek to crystallize value in the ongoing supportive exit environment</li> <li>Attractive near-term investment pipeline across regions and sectors supports redeployment of capital to drive future NAV growth</li> </ul>

**Past performance is not indicative of future results. 1.** ESG factors in line with the ESG & Sustainability Directive, available on Partners Group website. For illustrative purposes only. Performance to 30 June 2022. There is no assurance that similar results will be achieved. **2.** Data as of 30.06.2022. This includes investments executed for short term loans, broadly syndicated loans, cash management purposes and syndication partner investment commitments.3. Data as of 31.12.2021 Diversification does not ensure a profit or protect against loss. Source: Partners Group (2022)



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## Key features of Princess

Structure	Guernsey company		
Listing	London Stock Exchange (main market, premium segment)		
Trading information (Euro Quote)	<ul> <li>Ticker: London: PEY</li> <li>Bloomberg: London: PEY LN</li> <li>ISIN: London: GG00B28C2R28</li> <li>WKN: London: A0LBRL</li> </ul>		
Trading information (Sterling Quote)	<ul> <li>Ticker: London: PEYS</li> <li>Bloomberg: London: PEYS LN</li> <li>ISIN: London: GG00B28C2R28</li> <li>WKN: London: BF012D4</li> </ul>		
Investment strategy	• Aim to invest up to 100% of its capital in private equity and private debt direct investments		
Dividend policy	• The Company intends to distribute 5% of opening net asset value, via semi-annual payments		
Board of Directors	<ul> <li>Richard Battey (Chairman)</li> <li>Steve Le Page (Chairman of Audit Committee)</li> <li>Fionnuala Carvill</li> <li>Fionn</li></ul>		
Joint Corporate Brokers	<ul> <li>JP Morgan Cazenove</li> <li>Numis Securities</li> </ul>		
Investment Manager	stment Manager    Partners Group AG		
Management fee	• 1.5% p.a. <sup>1</sup>		
Incentive fee	<ul> <li>No incentive fee on primary investments</li> <li>10% incentive fee per secondary investment over a hurdle of 8% p.a.</li> <li>15% incentive fee per direct investment over a hurdle of 8% p.a.</li> </ul>		



### Credit facility key terms

#### Size and tenure

- EUR 80 million senior revolving multi-currency credit facility
- Maturity in Q4 2024
- Credit facility arranged by Lloyds Bank plc
- Available to draw in USD, EUR and GBP
- Reference rates: EURIBOR, SONIA and SOFR (depending on currency drawn)
- Interest rate applied dependent upon current LTV
- Commitment fee applied on undrawn amounts

#### **Financial covenants**

- Loan to value
- Minimum NAV

#### The credit facility provides Princess with long-term flexibility to balance short-term funding needs



# Overview of largest portfolio companies (1)

Investment	Country	Investment year	Sector	Investment description	% of NAV
Distribution	USA	2018	Materials	<b>SRS Distribution</b> is a United States-based company, which manufactures roofing products. The company provides residential and commercial roofing designs to roofing and building contractors.	5.2
<b>KinderCare</b> Education <sup>®</sup>	USA	2015	Consumer Discretionary	<b>KinderCare</b> is the largest for-profit provider of early childhood education in the US and the parent company of KinderCare Learning Centers, as well as the brands Children's Creative Learning Centers and Champions.	4.6
PHARMA SERVICES	USA	2016	Health Care	<b>PCI</b> is a leading global provider of outsourced pharmaceutical services offering a full-service integrated platform throughout the pharmaceutical supply chain. The company operates 16 facilities across six sites in North America, and Europe.	4.5
FONCIA	France	2021	Financials	<b>Foncia</b> is a France-based company that offers residential property management and real estate services. The company has a network of more than 600 branches located throughout France, Switzerland, Germany and Belgium.	4.2
VISHAL MEGA	India	2018	Consumer Discretionary	<b>Vishal Mega Mart</b> is the franchisor and wholesale supplier for a network of more than 350 stores across India, targeting lower middle-income customers with a focus on Tier 2/3/4 cities.	3.9
Top 5 largest direct investments				22.4	



# Overview of largest portfolio companies (2)

Investment	Country	Investment year	Sector	Investment description	% of NAV
AMEGA	Netherlands	2018	Industrials	<b>AMMEGA</b> is the parent company for the joint operations of Ammeraal Beltech and Megadyne, the global leader in mission critical industrial power transmission and lightweight process and conveyor belting.	3.7
techem	Germany	2017	Industrials	<b>Techem</b> is one of the global provider of energy sub- metering services with operations in more than 20 countries and with a leading position in Germany, the largest cost allocation market globally.	3.2
😵 EYECARE PARTNERS	USA	2020	Health Care	<b>EyeCare Partners</b> is the largest vertically integrated medical vision services provider in the US. The company has an extensive network of full-scope medical optometry and ophthalmology practices, with over 450 locations across 13 states throughout the US.	3.1
fermaca	Mexico	2014	Energy	<b>Fermaca</b> is a leading operator of gas infrastructure in Mexico, which develops, constructs, owns and operates natural gas pipelines and other related energy assets. Fermaca's customers include Mexico's state-owned electric utility and other large energy companies.	3.0
<b>USIC</b> *	USA	2017	Utilities	<b>United States Infrastructure Corporation</b> is the market leader in location services in North America, ensuring underground infrastructure is marked correctly before ground is broken on any new construction project.	2.9
Top 10 largest direct investments					38.3



### Summary of unfunded commitments

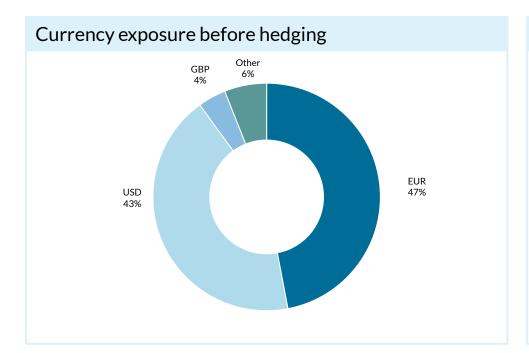
	Unfunded commitments	Unfunded commitments by vintage
	(EUR million)	2022 3% 2021 pre-2011
Partners Group Direct Mezzanine 2011 Program	2.4	11%
Partners Group Direct Equity 2012 Program	14.8	2011
Partners Group Direct Equity 2016 Program <sup>1</sup>	4.5	2%
Partners Group Direct Equity 2019 Program	26.2	2019
Single line directs	33.1	26% 2012 14%
Total PG direct unfunded commitments	81.0	
Third party funds	22.5	2018 1% 2016 2015 14%
Total unfunded commitments	103.5	1% 2% 2015 2014 4% 1%

- Total unfunded commitments of EUR 103.5 million (10.9% of NAV), of which EUR 59.3 million are considered "active" commitments
- Balance of unfunded commitments includes EUR 22.5 million to third party funds and EUR 21.7 million to Partners Group direct programs which have completed their investment period

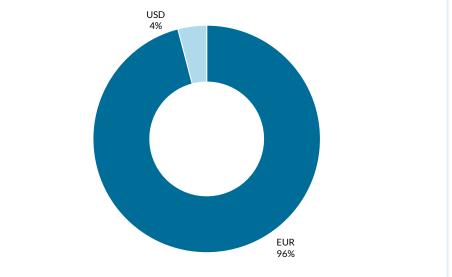


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## Currency hedging and foreign exchange impact on Princess' NAV



# Currency exposure after hedging



#### Currency hedging strategy

- Princess applies a hedging strategy to help reduce the impact fluctuating foreign exchange rates have on performance
- Princess currently uses a hedging strategy utilizing instruments including options and forward contracts aimed at limiting negative effects, primarily from currency movements between the US dollar and the Euro



Trading Information (Euro Quote)			
Listing:	London Stock Exchange		
Ticker:	PEY		
ISIN:	GG00B28C2R28		
SEDOL:	B28C2R2		
Bloomberg:	PEY LN		
Reuters:	PEY.L		

Trading Information (Sterling Quote)Listing:London Stock ExchangeTicker:PEYSISIN:GG00B28C2R28

SEDOL: BF012D4 Bloomberg: PEYS LN Reuters: PEYS.L Princess Private Equity Tudor House, PO Box 477 St. Peter Port, Guernsey Channel Islands T: +44 1481 711 690

www.princess-privateequity.net princess@partnersgroup.com



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